

## Programm NVP Essentials VC, Autumn 2025

Date	Time	
25 September	08.30- 09.00	Doors open
25 September	09.00-09.45	Opening: NVP
25 September	09.45-12.30	Module 1: Funds; <i>Structuring, raising and economics</i>
25 September	13.30-17.00	Module 2: Instruments ; <i>Equity, Convertibles, Venture Debt, Debt, Prefs, SAFE</i>
<b>25 September</b>	<b>19.00</b>	<b>Dinner &amp; overnight stay</b>
26 September	09.00-12.30	Module 3: Deal flow and Sourcing; <i>Early stage and later stage differences</i>
26 September	13.30-17.00	Module 4: Portfolio Management; <i>Follow on rounds, Board seats and growth challenges</i>
30 October	09.30-12.00	Module 5: Valuations; <i>DCF, Venture Method or Series based?</i>
30 October	13.00-15.00	Module 6: Due diligence ; <i>How to assess ventures, tech stacks</i>
30 October	15.00-18.00	Module 6: Due diligence; <i>How to assess ventures, Management assessment</i>
13 November	09.00-13.00	Module 7: Intervention
13 November	14.00-17.00	Module 8: ESG
27 November	09.00-12.30	Module 9: Metrics ; <i>SaaS – CAC/LTV discussions</i>
27 November	13.30-18.00	Module 10: Term sheets & structuring (incl. VC Deal Terms interactive game)
<b>27 November</b>	<b>19.00</b>	<b>Dinner &amp; overnight stay</b>
28 November	09.00-11.00	Module 11: International vs. national; <i>A global perspective</i>
28 November	11.15 -13.00	Module 12: Failures; <i>How to fail fast</i>
28 November	13.45-15.15	Module 13: Exit strategies; <i>From series A to IPO</i>
28 November	15.30 – 18.00	Pitch Deck presentation
28 November	18.00	Awarding Certificates