

Programm NVP Essentials VC, spring 2023

Date	Time	
14 February	08.30- 09.00	Entry time
14 February	09.00-09.45	Opening: NVP
14 February	09.45-12.30	Module 1: Funds; <i>Structuring, raising and economics</i>
14 February	13.30-17.00	Module 2: Instruments ; <i>Equity, Convertibles, Venture Debt, Debt, Prefs, SAFE</i>
14 February	19.00	Dinner & overnight stay
15 February	09.00-12.30	Module 3: Deal flow and Sourcing; <i>Early stage and later stage differences</i>
15 February	13.30-17.00	Module 4: Portfolio Management; <i>Follow on rounds, Board seats and growth challenges</i>
14 March	09.30-12.00	Module 5: Valuations; <i>DCF, Venture Method or Series based?</i>
14 March	13.00-15.00	Module 6: Due diligence ; <i>How to assess ventures, Management assessment</i>
14 March	15.00-18.00	Module 6: Due diligence; <i>How to assess ventures, tech stacks</i>
18 April	09.00-12.30	Module 7: Metrics ; <i>SaaS – CAC/LTV discussions</i>
18 April	13.30-18.00	Module 8: Term sheets & structuring
18 April	19.00	Dinner & overnight stay
19 April	09.00-11.00	Module 9: International vs. national; <i>A global perspective</i>
19 April	11.15 -13.00	Module 10: Failures; <i>How to fail fast</i>
19 April	13.45-15.15	Module 11: Exit strategies; <i>From series A to IPO</i>
19 April	15.30 – 18.00	Pitch Deck presentation
19 April	18.00	Awarding Certificates
22 June	13.00-16.00	Intervision
10 October	13.00-16.00	Intervision