

## DIGITAL LEARNING TRACK: DEAL TERMS PROGRAM

 Online

 English



- Sjoerd Mol
- Jonathan Fajardo Cortes
- Dagmar van Ravenswaay Claasen

25 May

01

### BLOCK 1

M1: Foundational Elements of Venture Capital Investment

M2: Investment Structure and Security Design

M3: Valuation and Transaction Mechanics

M4: Valuation and Transaction Mechanics

M5: Advanced Investor Protection Mechanisms

M6: Corporate Governance and Control Mechanisms

E-learning Module

11 June

**Live Online Expert Session 1**  
10:00 - 11:30  
Led by: Jonathan Fajardo Cortes & Sjoerd Mol

12 June

02

### BLOCK 2

M7: Due Diligence, Reporting, and Registration Rights

M8: Due Diligence, Reporting, and Registration Rights

**2 July**

**M9: Management and Equity Structures**

**M10: Employment and Intellectual Property Protection**

**M11: Transaction Documentation and Exclusivity**

**M12: Term Sheet Mechanics and Expiration**

**Live Online Expert Session 2  
10:00 - 11:30**

**Led by: Dagmar van Ravenswaay  
Claasen  
& Sjoerd Mol**

**E-learning Module**